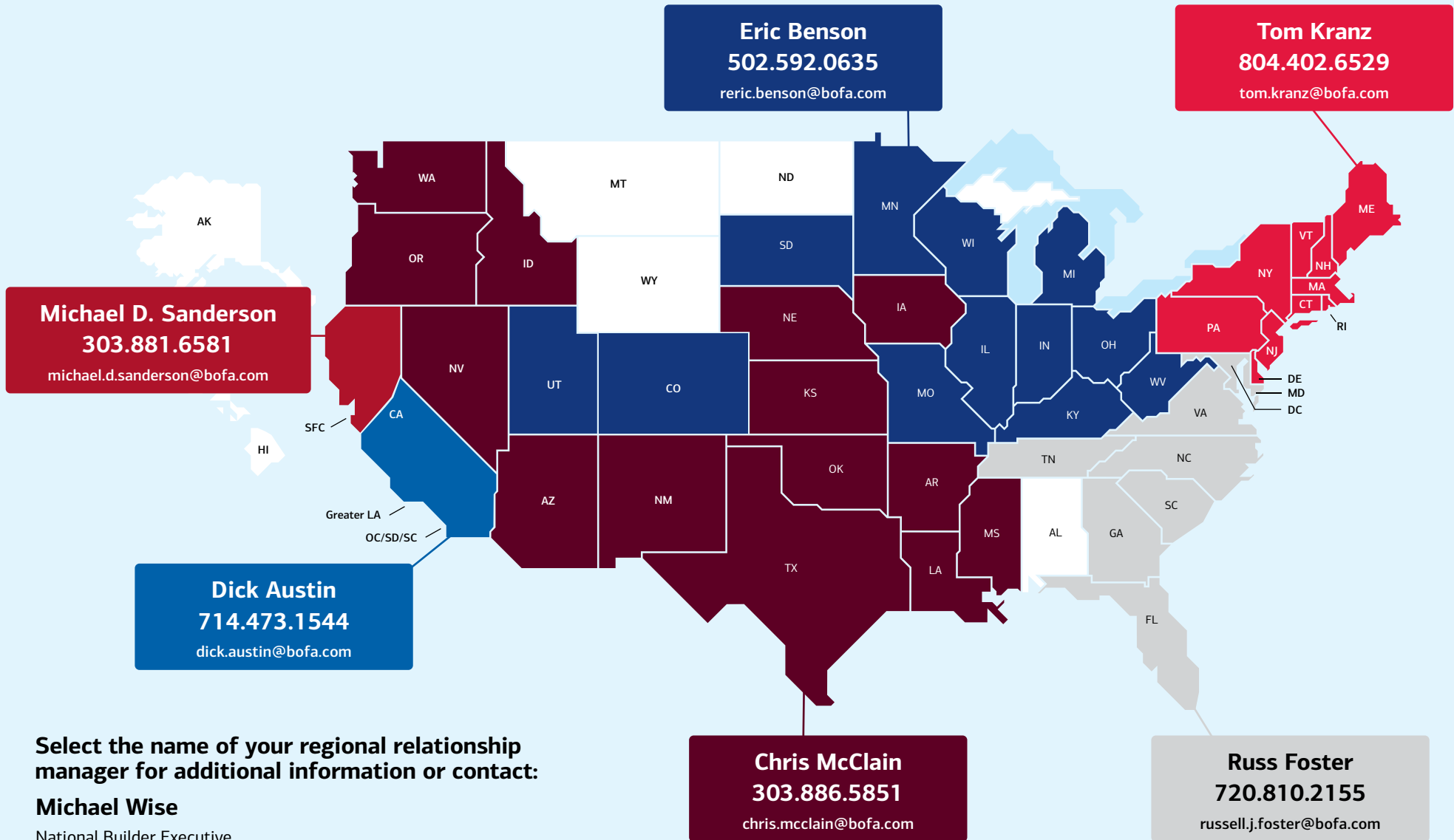


Meet the National Builder Division Team



Select the name of your regional relationship manager for additional information or contact:

Michael Wise
National Builder Executive
713.821.3506
wmwise@bofa.com



Michael Wise

National Business Development Executive

713.821.3506

wmwise@bofa.com

BIOGRAPHY

Michael Wise is the Retail Sales National Accounts Executive, leading the real estate and builder team supporting 10 Consumer Lending divisions. Michael has been in the industry for more than 27 years.

Michael also works closely with our strategy team on Global Wealth & Investment Management, Small Business initiatives, and our Neighborhood Lending team from a national accounts perspective.



Michael D. Sanderson

Divisional Builder Sales Manager

303.881.6581

michael.d.sanderson@bofa.com

BIOGRAPHY

Michael D. Sanderson is a Divisional Builder Sales Manager and has more than 28 years of mortgage banking experience. His career scope, from Builder Loan Officer to Regional & Divisional Builder Manager, makes him a valuable resource to our builder partners due to his broad knowledge and industry expertise. Michael brings the same level of professionalism and commitment to builders that he brought to our country as a member of the United States Marine Corps.



Chris McClain

Divisional Builder Sales Manager

303.886.5851

chris.mcclain@bofa.com

BIOGRAPHY

Chris has been at Bank of America for over 15 years. In addition to his extensive history of community involvement, he's been a frequent speaker on topics such as the effects of Dodd Frank on the lending and real estate industries. As a sales manager, he brings to the National Team his passion for helping our real estate and builder partners take full advantage of all our company's capabilities, and for being a catalyst to our partners' success.



Eric Benson

Divisional Builder Sales Manager

502.592.0635

eric.benson@bofa.com

BIOGRAPHY

Eric Benson has worked in business development within the mortgage industry for over 10 years. He currently covers the Mid-America territory at Bank of America as a VP Relationship Manager for builders and real estate, working to create synergy with new and existing clients and partners.



Tom Kranz

Divisional Builder Sales Manager

804.402.6529

tom.kranz@bofa.com

BIOGRAPHY

Tom is a senior residential real estate professional with more than 30 years of experience in the industry. He started his career working for a homebuilder but has touched every aspect of buying and selling, including significant mortgage experience. Tom is well-versed in understanding and satisfying the needs of builders and shares this expertise with the builder team he leads.



Dick Austin

Divisional Builder Sales Manager

714.473.1544

dick.austin@bofa.com

BIOGRAPHY

Dick has more than 35 years' experience in residential mortgage lending, both as a loan officer and manager, focused primarily on builders and new construction lending. His vast knowledge and understanding of condominiums, infill site building, and working with builders both large and small makes him uniquely qualified to assist in your success.



Russ Foster

Divisional Builder Sales Manager

720.810.2155

russell.j.foster@bofa.com

BIOGRAPHY

Russ has been at Bank of America for more than six years and has worked almost exclusively in a business development capacity. As a specialist in real estate and builders, he's developed a network of top partners throughout the U.S. Before his time at Bank of America, he worked for a major real estate brand as a franchise consultant and finance partner to grow and expand a footprint on the East Coast.