

# Looking for ways to educate homebuyers?

Join our Connect to Own® program

Join Bank of America in helping consumers make informed choices about home buying. Our national Connect to Own® program offers tools, resources and counseling to all prospective homebuyers. We also connect borrowers to down payment and cost savings programs for first-time homebuyers or clients with modest incomes,¹ including our America's Home Grant® and Down Payment Grant programs.

If your organization shares our passion for helping consumers understand the home buying process, please contact us. We're looking forward to working with you.

# Steps to becoming a Connect to Own® partner

Your organization could become an approved Connect to Own homebuyer education provider in as little as one week. Here's the process:

**Eligibility:** Our partners are HUD-approved housing counseling agencies operating as nonprofit, governmental or quasigovernmental organizations that play a key role in serving the community and improving their neighborhood's quality of life. See if your organization qualifies with our easy assessment form.

**Training:** Our Connect to Own regional managers will schedule a brief one-on-one training. Then complete the Homebuyer Education & Counseling Agreement to have your organization officially approved for compensation when it provides education that meets our requirements.

**Work with us:** You will be a resource we will provide to Bank of America mortgage applicants who need homebuyer education and counseling. Once the applicant completes your program and submits a complete application to Bank of America, your organization will be eligible to receive payment for services provided to the applicant under the terms of the contract.

## **Community Homeownership Commitment**

Bank of America's Community Homeownership Commitment® brings together products and resources, including Connect to Own, that can help modest-income borrowers buy homes of their own. By combining down payment and closing cost help with a low down payment mortgage, your clients may find that a new home is within reach.

#### **Grant programs**

Our America's Home Grant® program, in select markets, offers a lender credit of up to \$7,500 that can be used toward non-recurring closing costs, like title insurance and recording fees, or to permanently buy down the interest rate. The funds do not require repayment.²

Our Down Payment Grant program offers a grant that can provide up to 3% of the home purchase price, up to \$10,000, whichever is less, to be used for a down payment in select markets. This grant program is only available with our 3% down payment mortgage, Affordable Loan Solution®. The funds do not require repayment.<sup>3</sup>

## More home buying help

Clients can search the Bank of America Real Estate Center® to find homes that may qualify for our America's Home Grant® plus our Down Payment Grant program.



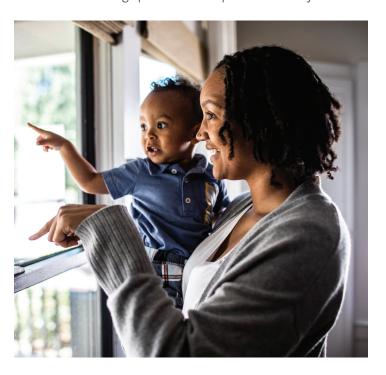
To learn more about the Connect to Own program email us at homebuyereducation@bofa.com or visit Bankofamerica.com/neighborhoodlending.



# Benefits of a Connect to Own® partnership

### Partners who are approved and sign our agreement can:

- Receive lender-paid fees for in-person or online homebuyer education and counseling services.
- Work with homebuyers who are interested in buying a home.
- Partner with lending specialists to help meet homebuyer needs.



## Program requirements

### To participate in the program, your organization must:

- Be listed on the HUD.gov website as a HUD-approved housing counseling agency.
- Be registered as a nonprofit 501(c)(3) or government or quasi-governmental organization.

#### In addition, we recommend that your organization:

- Adopt the National Industry Standards for Homeownership Education and Counseling.
- Accept the Foreclosure Intervention Specialty standards of the National Industry Standards for Homeownership Education and Counseling (if the provider offers foreclosure intervention services).

To learn more about National Industry Standards, visit **homeownershipstandards.com**.

Additional resources for your clients

- A **3% down payment fixed-rate mortgage** with a competitive rate.<sup>4</sup>
- BetterMoneyHabits.com provides free, easy-to-understand videos and other resources on managing finances, including how to prepare for buying a new home.



For more program-related information, visit bankofamerica.com/neighborhoodlending.

Affordable Loan Solution, America's Home Grant, Connect to Own, Bank of America's Community Homeownership Commitment, Bank of America Real Estate Center, Bank of America and the Bank of America logo are registered trademarks of Bank of America Corporation.

Bank of America, N.A., Member FDIC. 슅 Equal Housing Lender. Credit and collateral are subject to approval. Terms and conditions apply. This is not a commitment to lend. Programs, rates, terms and conditions are subject to change without notice.

Down payment and/or closing cost assistance programs may not be available in your area. Down payment and/or closing cost assistance amount may be due upon sale, refinance, transfer, repayment of the loan, or if the senior mortgage is assumed during the term of the loan. Some programs require repayment with interest and borrowers should become fully informed prior to closing. Not all applicants will qualify. Minimum credit scores may apply. Sales price restrictions and income requirements may apply. Homebuyer education may be required. Owner-occupied properties only. Maximum loan amounts may apply.

<sup>&</sup>lt;sup>2</sup> Qualified borrowers must meet eligibility requirements including, but not limited to, being owner occupants, meeting certain qualifying income limitations and purchasing a home within a certain geographical area. Minimum combined loan-to-value must be greater than or equal to 80%. The America's Home Grant Program is a lender credit. Program funds can only be used for nonrecurring closing costs including title insurance, recording fees, and in certain situations, discount points which can be used to lower the interest rate. The grant cannot be applied toward down payment, prepaid items or recurring costs, such as property taxes and insurance. Borrowers cannot receive program funds as cash back. Maximum income and loan amount limits apply. The home loan must fund with Bank of America. Bank of America may change or discontinue the America's Home Grant Program or any portion of it without notice. Not available with all loan products, please ask for details.

<sup>&</sup>lt;sup>3</sup> Qualified borrowers must meet eligibility requirements such as being owner-occupants and purchasing a home within a certain geographical area. Maximum income and loan amount limits apply. Minimum combined loan-to-value must be greater than or equal to 80%. Program funds can be applied toward down payment only. Borrowers cannot receive program funds as cash back in excess of earnest money deposits. Down Payment Grant program may be considered taxable income, a 1099-MISC will be issued, consult with your tax advisor. May be combined with other offers. The home loan must fund with Bank of America. Down Payment Grant may only be applied once to an eligible mortgage/property, regardless of number of applicants. Homebuyer education is required. Bank of America may change or discontinue the Bank of America Down Payment Grant Program or any portion of it without notice. Not available with all loan products, please ask for details.

<sup>&</sup>lt;sup>4</sup>Maximum income and loan amount limits apply. Fixed-rate mortgages (purchases or no cash out refinances), primary residences only. Certain property types are ineligible. Maximum loan-to-value ("LTV") is 97%, and maximum combined LTV is 105%. For LTV >95%, any secondary financing must be from an approved Community Second Program. Homebuyer education may be required. Other restrictions apply.